

Message Text

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PAGE 01 STATE 206273

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FM SECSTATE WASHDC

TO AMEMBASSY MOSCOW PRIORITY

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E.O. 11652: N/A

TAGS: BEXP, UR

SUBJECT: NON-FERROUS METALLURGY SEMINAR/EXHIBIT DECEMBER

--- 1975

REF: MOSCOW 11861

1. REFTEL, BEWT/TPD NOW IN PROCESS OF POLLING US COPPER INDUSTRY RE COPPER SEMINAR AND SOVIET COPPER INSTALLATIONS TOUR. HAVE HAD DIFFICULTY IN GETTING ANSWERS AS MANY COMPANY EXECUTIVES ARE EITHER TRAVELING OR VACATIONING UNTIL AFTER LABOR DAY. THOSE AVAILABLE ARE INSISTING ON 2-3 WEEK TIME FRAME BEFORE GIVING ANSWER AS ANSWER REQUIRES CORPORATE DISCUSSION.

2. COMPANIES CONTACTED INCLUDE: AMAX, ASARCO (AMERICAN SMELTING AND REFINING), ANACONDA KENNECOTT, PHELPS DODGE, HOLMES AND NARVER, CHASE BRASS AND COPPER, EARTH RESOURCES CO., INSPIRATION CONSOLIDATED COPPER CO, JOY MANUFACTURING (FOR DENVER EQUIPMENT DIVISION), CERRO CORP, CYPRUS MINES CORP, REVERE COPPER AND BRASS AS WELL AS THE TWO COPPER COMPANIES (MCKEE AND GENERAL MILLS) ALREADY IN SEMINAR.
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PAGE 02 STATE 206273

3. BEWT/TPD ENVISIONS PROBLEMS IN ABANDONING MULTI-METAL THEME AT THIS LATE DATE BECAUSE OF TIME LIMITATIONS AS WELL AS THE FACT THAT SEMINAR HAS BEEN WIDELY PUBLICIZED THROUGHOUT INDUSTRY AND IN TRADE JOURNALS. ADDITIONALLY, ROMANOFF (CENTRIFICAL CASTING EQUIPMENT) HAS SENT IN PARTICIPATION FEE. BEWT/TPD SUGGESTS DECEMBER SEMINAR/EXHIBIT GO AHEAD AS SCHEDULED AND ASKS IF COMOFF COULD GIVE MINISTRY ALTERNATE DATES FOR ALL COPPER SEMINAR. JUNE OR SEPTEMBER OF 1976 WOULD BE POSSIBILITIES.

4. BEWT/TPD WILL CABLE COMPANY RESPONSES SOONEST AVAILABLE. INGERSOLL

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